

UNDER THE MIAMI SKY

NOVEMBER 2024

November has arrived, bringing with it the refreshing cool of Miami's fall, the winding down of hurricane season, and the excitement of election season—a reminder of our incredible privilege to voice our opinions and make a difference.

As we move through this meaningful month, I'm especially grateful for the chance to serve as both a dedicated listing agent and buyer's agent in Miami's thriving real estate market. Helping my clients find their dream homes or list their properties in such a dynamic city is truly what I love to do. Wishing you and your loved ones health, happiness, and blessings this Thanksgiving season!

Know someone who would enjoy this newsletter?

INVITE A FRIEND

REAL ESTATE NEWS

MIAMI REALTORS

Southeast Florida's Single-Family Market Poised to Grow 10% in 2025 as Mortgage Rates Decline to 5% by End of 2025

READ MORE



MARKET INSIGHTS

MIAMI DADE

CORAL GABLES

MIAMI-DADE SINGLE FAMILY MARKET SEPTEMBER 2024		MIAMI-DADE CONDOMINIUMS SEPTEMBER 2024	
4,707	858	11,062	971
↑7.2%	↓14.7%	↓5.7%	↓12.4%
↓38.8%	↓8.8%	↓1.2%	↓17.8%
5.5	49	11.4	81
↓25%	↓2%	↓1.3%	↓8.6%
↓27.1%	↓8.3%	↓66.6%	↓24.6%
\$960,000	\$1,175,000	\$420,000	\$420,000
↓3.1%	↓2.7%	↓0.2%	↓1.2%
10%	10%	1.2%	1.2%

CORAL GABLES SINGLE FAMILY MARKET SEPTEMBER 2024		CORAL GABLES CONDOMINIUMS SEPTEMBER 2024	
186	15	141	24
↓3.9%	↓50%	↓4.7%	↓84.6%
↓32.2%	↓16.7%	↓0.8%	↓14.3%
12.4	66	5.9	56
↓106.7%	↓13.8%	↓2.7%	↓37.5%
↓96.8%	↓11.9%	↓74%	↓55.8%
\$1,775,000	\$1,775,000	\$554,000	\$554,000
↓4.2%	↓4.2%	↓16.7%	↓14.2%
11.9%	74%	14.2%	14.2%

FEATURED LISTING

2615 ALHAMBRA CIRCLE

CORAL GABLES, FL 33134



3 BEDROOMS | 3 BATHROOMS | 2,927 AD3, SQ. FT. | 22,500 SQ. FT. LOT
OFFERED AT \$3,299,000

Nestled on a 22,500 sq ft lot in one of Coral Gables' most coveted neighborhoods, this 3-bedroom, 3-bathroom home offers 2,827 sq ft of living space and a unique opportunity to create your dream estate. The property features spacious entertaining areas, a large terrace, a sparkling pool, and an expansive yard, ideal for outdoor gatherings or relaxation.

FEATURED PRE-CONSTRUCTION BUILDINGS

CASA BELLA RESIDENCES

1444 Biscayne Blvd, Miami, FL

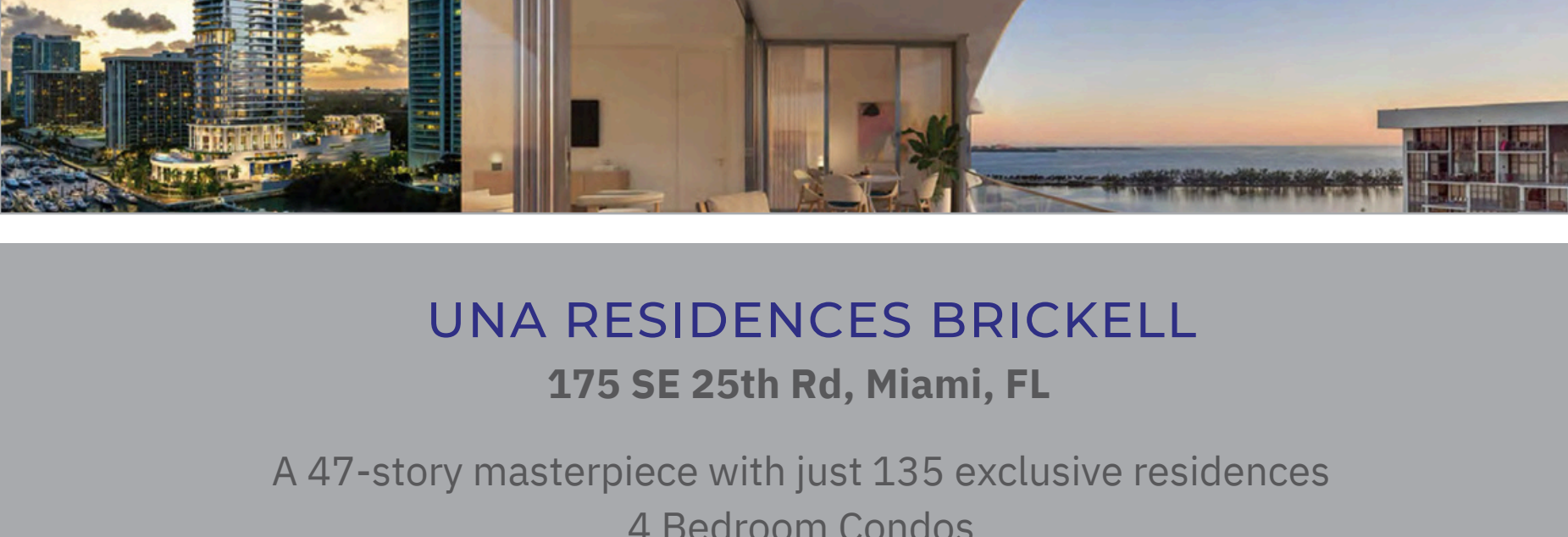
56 stories in the heart of the Arts & Entertainment District
319 residences, 1 - 4 Bedrooms
Starting Price - \$ 1.25 Million



ST. REGIS RESIDENCES BRICKELL

809 Brickell Ave, Miami, FL

A 50-story exquisite featuring 152 residences
2 - 7 Bedroom Condos
Starting Price - \$5 Million



UNA RESIDENCES BRICKELL

175 SE 25th Rd, Miami, FL

A 47-story masterpiece with just 135 exclusive residences
4 Bedroom Condos
Starting Price - \$ 7.2 Million



UPCOMING EVENTS



DOG-FRIENDLY HOLIDAY BARKZAAR

NOV. 10 - The Barnacle Historic State Park

This is an event sponsored by Equipaws Pet Services and our friends with Happy Dogs will be there, too! We hope you join us on Sunday, November 10th, for the Holiday Barkzaar, a dog- and family-friendly holiday market with live music! Get your holiday shopping for your furry and live music! Get your holiday shopping for your furry and live music! Get your holiday shopping for your furry and live music!



MIAMI FOOD FESTIVAL

NOV. 16 - 10301 SW 72nd Street Miami, FL

Celebrating its fifth edition, the Miami Food Festival showcases the city's rich multicultural culinary scene, highlighting the finest flavors and ingredients. This year, we're excited to introduce a vibrant art component featuring over 30 talented artists! The festival serves as a dynamic platform for innovative food startups, showcasing new products, shared kitchens, and emerging restaurants and catering services eager to make their mark in the American market. Experience an unforgettable blend of dance, art, and music! Enjoy traditional performances from Uruguay, Peru, and Costa Rica, plus the energetic rhythms of Cuban Salsa. With live music spanning various genres, the festival promises to keep you dancing into the night with a thrilling salsa finale! There are plenty of activities for kids, and pets are welcome too! Don't miss out on this fantastic celebration of food, culture, and community.



MARC ANTHONY HISTORIA TOUR

NOV. 16-17 Kaseya Center Miami, FL

Get ready for an unforgettable night as Latin superstar and salsa legend Marc Anthony takes the stage at the Kaseya Center on Sunday, November 17! Doors swing open at 7:00 p.m., with the electrifying performance kicking off at 8:00 p.m. With an impressive collection of Grammy and Latin Grammy awards, Marc Anthony is celebrated worldwide for his powerful vocals and captivating stage presence. A true icon of salsa, his musical repertoire also includes enchanting boleros and heartfelt pop ballads. Don't miss your chance to experience this incredible artist live!

CLIENTS TESTIMONIAL

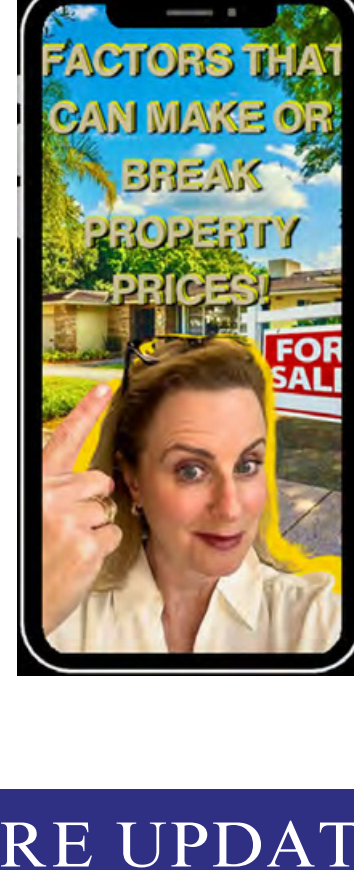
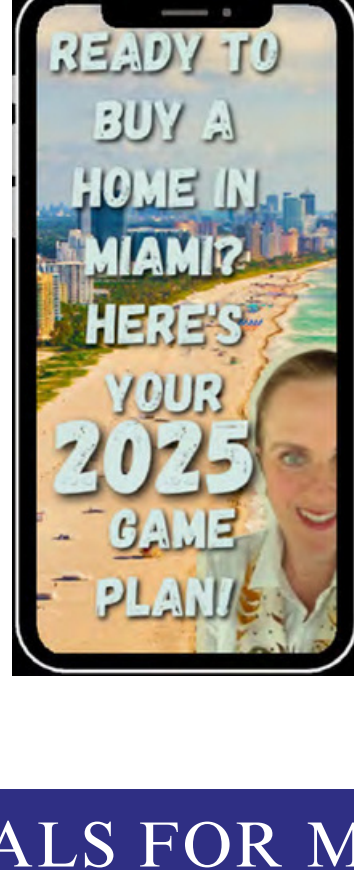
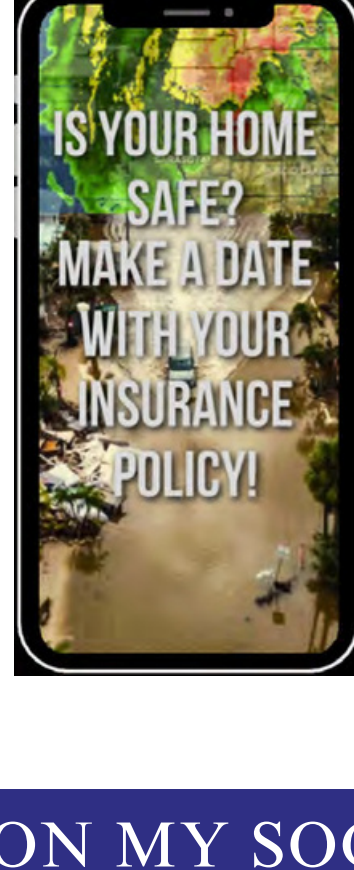
Professional, Honest, Communicative and Trustworthy Real Estate Agent in Miami/South Florida. This is the second time I have worked with Jeannie and for great reasons. Initially as a buyer and second as a seller, both were great experiences as she works with you through each stage of the process. What I value with working with Jeannie is that she gives you her honest opinion and collaborates with your end goal. She has also been one of the most communicative person I have worked with while handling her own busy schedule. I have a lot of trust in her and look forward to doing business with her in the future Miami/South Florida area.

Bao Tran

Jeannie made the process of house hunting easy and provided timely, good advice. We found our dream family home with her assistance. She was professional, knowledgeable, and thoughtful. Highly recommend her services. Look forward to working with her again when we sell this home in the future.

Sarah & Nicole Reno Millan

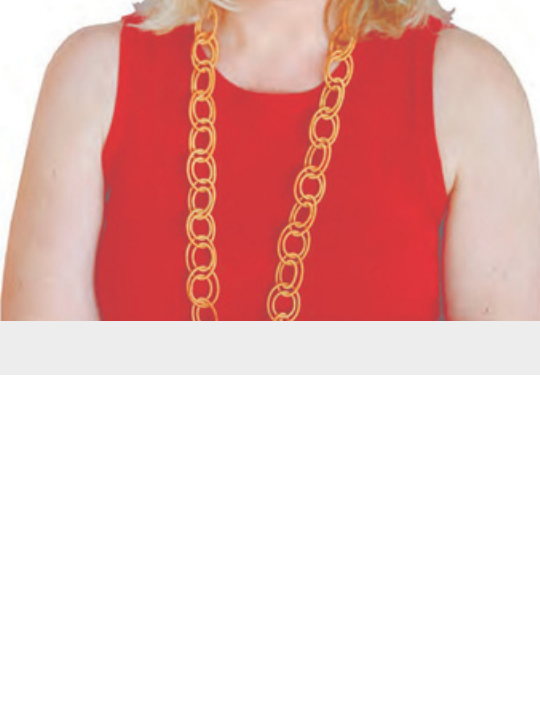
INSTAGRAM UPDATES



FOLLOW ME ON MY SOCIALS FOR MORE UPDATES

f in @

Ready to find the perfect property in Miami? Connect with an experienced real estate professional who's dedicated to making your next move smooth and successful. Whether you're buying, selling, or exploring, I'm here to help every step of the way! Reach out today and let's start making your real estate goals a reality!



JEANNIE MONTES DE OCA

LUXURY PROPERTY SPECIALIST

305.965.9242

JEANNIE@MIAMILUXURYRESIDENTIAL.COM

CORAL GABLES-SOUTH MIAMI OFFICE

550 S DIXIE HIGHWAY | CORAL GABLES, FL 33146

